

# Inventory Promotions

1

POSitive Retail Manager - The Bluetique - Station: 1

File Edit Window Help

Invoice: 1373 By: POS Cashier: POS Date: 11/08/2010 Register: 1 - PL: Our Price

SCAN: [Yellow Field]

Locate Item [INS] Menu [ESC] Suspend [Pause] Recall Suspended

Description	Quantity	Price	Dsc.%	Total
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Bill To | Ship To | Note |

Quick Sale [Cyan Field]

↑ Show More Options [F2] ← Make AR Payment [F3] Return From Invoice [F4] Open Cash Drawer [F5]

↓ Exit Program [F6] Balance Register [F7] Show Slides [F8] Manager Mode [F9]

LineTotals: 0.00 SubTotal: 0.00  
Taxable: 0.00 - Coupon: 0.00  
SalesTax: 0.00 - Deposit: 0.00  
Item Count: 0.00 Total: 0.00

0.00 Tender [F10]



1  
2

## IN KEYBOARD SALES MODE:

To create promotions on your inventory items, you must go to Manager Mode.

1. Select Show More Options Button (F2)

2. Select Manager Mode Button(F9)

(NOTE: Only Teachers & Managers will have access to Manager Mode)

# Inventory Promotions

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Invoice: 1170 By: POS Cashier: POS Date: 10/11/2010 Register: 1 - PL: Our Price

SKU	Description	Quantity	Price	Disc.	Total
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Quick Sale

Line Totals:	0.00	Sub Total:	0.00
Taxable:	0.00	- Coupon:	0.00
Sales Tax:	0.00	- Deposit:	0.00
Item Count:	0.00	Total:	0.00

0.00

Touch Screen Sales

1

## IN TOUCH SCREEN SALES MODE:

To create promotions on your inventory items, you must go to Manager Mode.

1. Touch Manager Button

# Inventory Promotions

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The screenshot shows a POS software interface with a blue title bar containing the text: "Invoice: 1170 By: POS Cashier: POS Date: 10/11/2010 Register: 1 - PL: Our Price". The main area is divided into a table on the left and a grid of buttons on the right. The table has columns for SKU, Description, Quantity, Price, Disc., and Total. The right side contains buttons for "Exit Program", "Logout", "Go to Sales", "Balance Reg.", "Daily Sales Summary", "Gift Certificates", "Edit Bill To", "Invoice History", "Make AR Payment", "Note", "Edit Notes", "Open Cash Drawer", "Report Center", "Price Check", "Return From Invoice", "Discount", "Time Clock", "Show Costs", and "Void". A "Manager Mode" button is located at the bottom right of the button grid, highlighted with a red arrow and the number 1. At the bottom of the interface, there is a summary table and two cursor buttons.

SKU	Description	Quantity	Price	Disc.	Total
-----	-------------	----------	-------	-------	-------

Line Totals:	0.00	Sub Total:	0.00
Taxable:	0.00	- Coupon:	0.00
Sales Tax:	0.00	- Deposit:	0.00
Item Count:	0.00	Total:	0.00

Cursor Down    Cursor Up

0.00



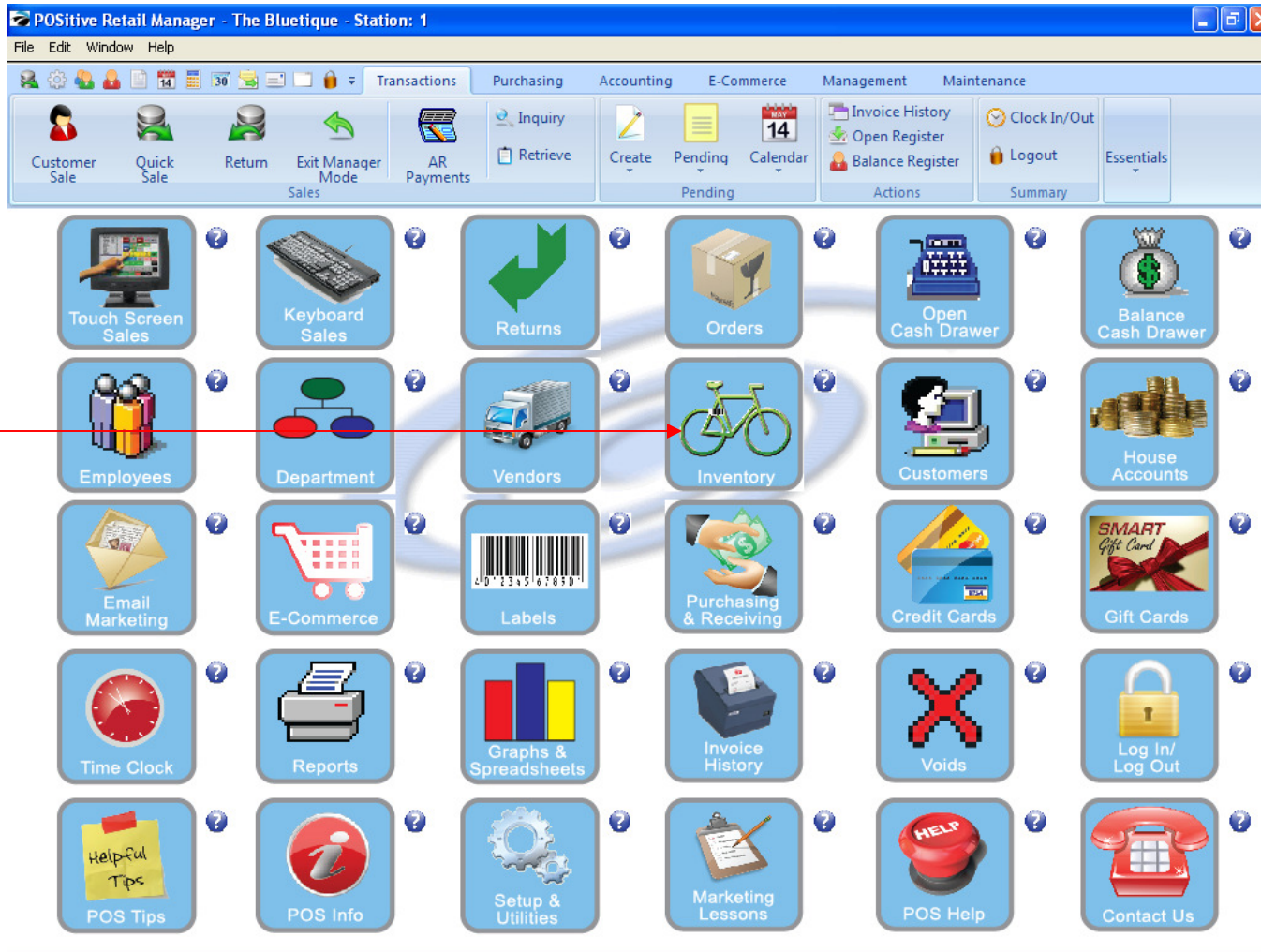
## ON MANAGER BUTTON SCREEN:

1. Select Manager Mode Button

(NOTE: Only Teachers & Managers will have access to Manager Mode)

# Inventory Promotions

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IN MANAGER MODE:

Go to Inventory Center

To create promotions on your inventory items, go to INVENTORY

1. Select Inventory Button

# Inventory Promotions

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POSITIVE Retail Manager - The Bluetique - Station: 1

File Edit Window Help

Transactions Purchasing Accounting E-Commerce Management Maintenance

**Inventory Center**

General

- Summary
- Detail
- Management**

View

- Stock Manager
- SKU Manager
- Picture Manager
- Promo Pricing
- Price Breaks
- Item Notes
- Vendors
- Item Activity
- Documents

Actions

- To Order List
- Change Dept/Catg
- Verify Inventory
- Cost Verifier
- Physical Inventory
- Global Price Changes

Locate: [input] go! ? [back] [forward] [print] [refresh] [A] [M] [T] [U] Sell It Now [F4] Close

T	SKU	Description	Our Price	Reg. Price	Total Stock	Av.
<input type="checkbox"/>	012	HOODIE MASCOT LOGO BLACK/LARGE	25.00	25.00	3.00	
<input type="checkbox"/>	013	HOODIE MASCOT LOGO BLACK/XLARGE	25.00	25.00	3.00	
<input type="checkbox"/>	0145111	BULK ITEM TEST	0.50	0.50	48.00	
<input type="checkbox"/>	05JHBXL	JANSPORT HOODIES BLUE/XLARGE	20.00	20.00	15.00	
<input type="checkbox"/>	05JHGL	JANSPORT HOODIE GREEN/LARGE	20.00	20.00	1.00	

Showing All Departments Showing All Categories Copy Add Edit Delete

Managers

- Managers
- Dept/Categories
- Coupons
- Promos**
- Used Items
- Mix & Match
- Serial Numbers
- Matrix Definitions
- Deleted Items
- Manufacturers



## INVENTORY CENTER:

1. In the General Bar, Click Management
2. Click Promos, under Managers Bar

# Inventory Promotions

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The screenshot shows the POSitive Retail Manager interface. The main window is titled 'Promo Manager' and contains a section for 'Inventory On Promo'. On the left, a 'Promos' menu is expanded, showing options: 'Items', 'Categories', 'Departments', and 'Whole Store'. Red arrows labeled 1 through 4 point to these menu items. The main area features a table with columns: 'SKU', 'Description', 'Start Date', 'Start Time', 'End Date', and 'End Time'. The table is currently empty and highlighted in yellow. Below the table are buttons for 'Add', 'Edit', and 'Delete'. A red arrow labeled 5 points to the 'Add' button. A 'Locate:' text box is positioned above the table. The background shows the main application window with various icons and a menu bar.



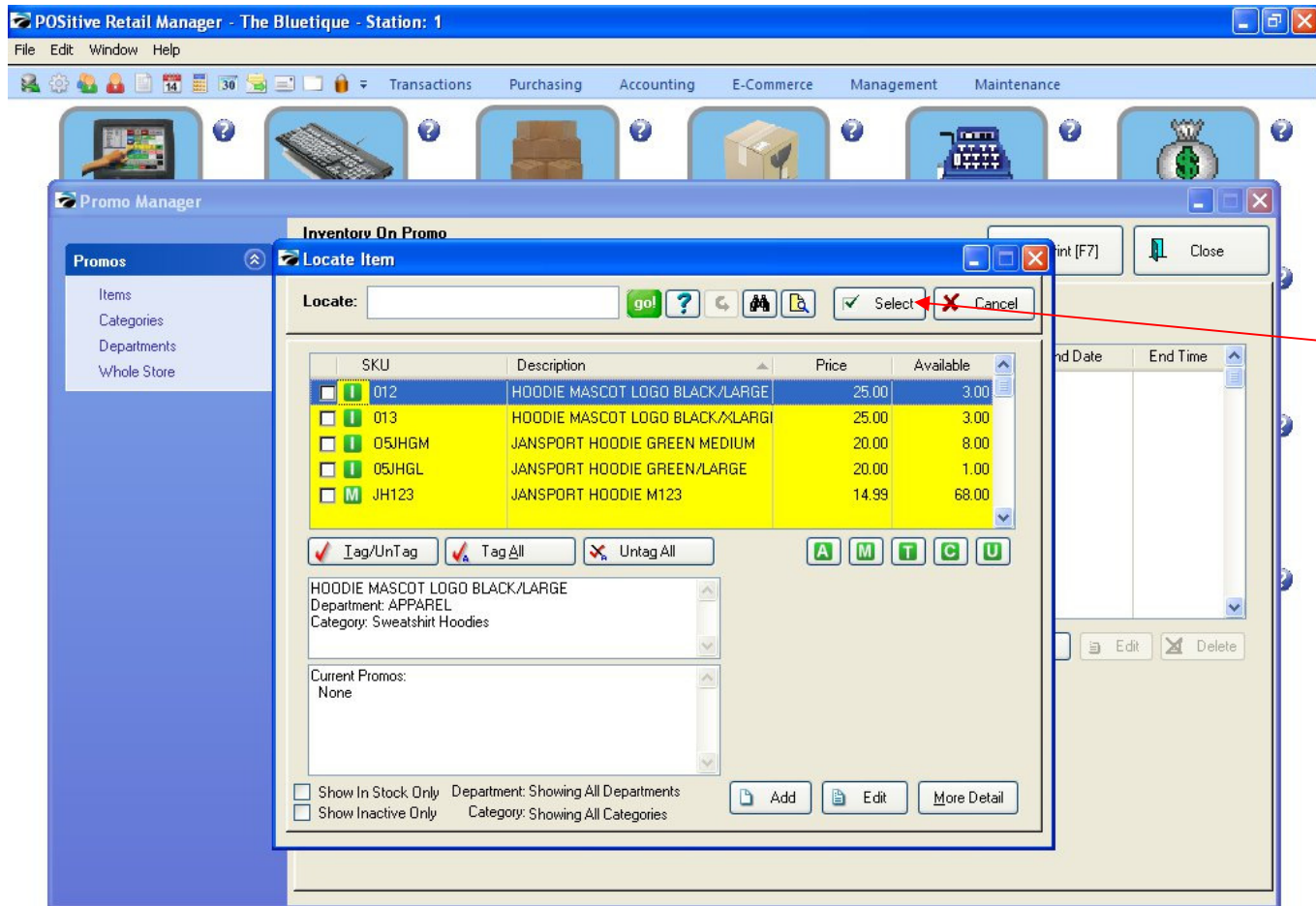
## PROMO MANAGER:

Promo Mgr. allows you to plan Promotional Events!

1. Choose to (\$ or % off) discount one Inv. Item or....
2. A Group of Items by Category or....
3. A Group of items by Department or....
4. Whole Store (% only)
5. For our training example, Click ADD

# Inventory Promotions

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## PROMO MANAGER:

You can choose an item on the Inv. List to promote! (Barcode Scan it to find-it fast !

1. Choose Select

# Inventory Promotions

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POSitive Retail Manager - The Bluetique - Station: 1

File Edit Window Help

Transactions Purchasing Accounting E-Commerce Management Maintenance

Promo Manager Promotional Pricing Information

Set Promo Pricing Information for:

012 HOODIE MASCOT LOGO BLACK/LARGE

Apply To:

- Store and Web Store
- Store Only
- Web Store Only

Promotion Begins: 1/21/2011 Promotion Ends: 1/28/2011

Start Time: 12:00 AM End Time: 11:59 PM

Promo Never Expires

Current Price  Fixed Price  Disc. % Net Price  Price Breaks  Mix & Match

Our Price: 25.00 25.00 10.00 22.50

Price Group	Action	Quantity	Price
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OK [F10] Cancel Close

End Time

Edit Delete

Add Edit Delete



## PROMO MANAGER:

Let's plan our Promo-Pricing Strategy:

1. Choose a Promo Price Fixed or a (Discount %)
2. Choose the date range of your Promo
  - **By Specific Calendar Date (Promo-Begins & Promo-Ends)**
  - **Set Range (Fast way to select: This Week, Next Week, Next Month, etc....)**
3. Click OK (F10) to SAVE Promo. **Make sure you sales test your promo during the selected date range**



# Inventory Promotions

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POSitive Retail Manager - The Bluetique - Station: 1

File Edit Window Help

Transactions Purchasing Accounting E-Commerce Management Maintenance

Promo Manager

Inventory On Promo

Print [F7] Close

Locate:

SKU	Description	Start Date	Start Time	End Date	End Time
012	HOODIE MASCOT LOGO BLACK/LARG	1/21/2011	12:00AM	1/28/2011	11:59 PM

Add Edit Delete

Our Price: Dsc. 10.00%, \$ 22.50  
Expires: 1/28/2011, 11:59 PM

Inventory

## PROMO MANAGER:

1. After you click ok, your promo pricing will show.
2. Select the Close button

# Inventory Promotions

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POSITIVE Retail Manager - The Bluetique - Station: 1

File Edit Window Help

Transactions Purchasing Accounting E-Commerce Management Maintenance

Inventory Center

General

- Summary
- Detail
- Management

View

- Stock Manager
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- Picture Manager
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- Price Breaks
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- Item Activity
- Documents

Actions

- To Order List
- Change Dept/Catg
- Verify Inventory
- Cost Verifier
- Physical Inventory
- Global Price Changes**

Locate:  go! ? ↶ ↷ 📄 📄 A M T U Sell It Now [F4] Close

SKU	Description	Our Price	Reg. Price	Total Stock	Available
012	HOODIE MASCOT LOGO BLACK/LARGE	22.50	25.00	3.00	3.00
013	HOODIE MASCOT LOGO BLACK/XLARGE	25.00	25.00	3.00	3.00
014	JANSPORT HOODIE GREEN MEDIUM	20.00	20.00	9.00	9.00
0145111	BULK ITEM TEST	0.50	0.50	48.00	48.00
05JHBXL	JANSPORT HOODIES BLUE/XLARGE	20.00	20.00	15.00	15.00

Showing All Departments  
Showing All Categories

Copy Add Edit Delete

Promo Pricing

Start End

Promo Manager

Site(s) using the highlighted Promo Pricing

Add Edit Delete



## PROMO MANAGER:

1. Once you programmed a Promo the item will show a Red Sale Price in the Inv. List.

# Inventory Promotions

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Inventory Center

Locate:  go! ? ↶ ↷ 📄 📄 📄 📄 📄 📄 📄 📄

SKU	Description	Our Price	Reg. Price	Total Stock	Available
012	HOODIE MASCOT LOGO BLACK/LARGE	22.50	25.00	3.00	3.00
013	HOODIE MASCOT LOGO BLACK/XLARGE	25.00	25.00	3.00	3.00
014	JANSPORT HOODIE GREEN MEDIUM	20.00	20.00	9.00	9.00
0145111	BULK ITEM TEST	0.50	0.50	48.00	48.00
05JHBXL	JANSPORT HOODIES BLUE/XLARGE	20.00	20.00	15.00	15.00

Showing All Departments  
Showing All Categories

Copy Add Edit Delete

Promo Pricing

Start	End
1/21/2011 12:00AM	1/28/2011 11:59 PM

Our Price: Dsc. 10.00%, \$ 22.50  
Expires: 1/28/2011, 11:59 PM

Promo Manager

Site(s) using the highlighted Promo Pricing

Add Edit Delete

2

3

4

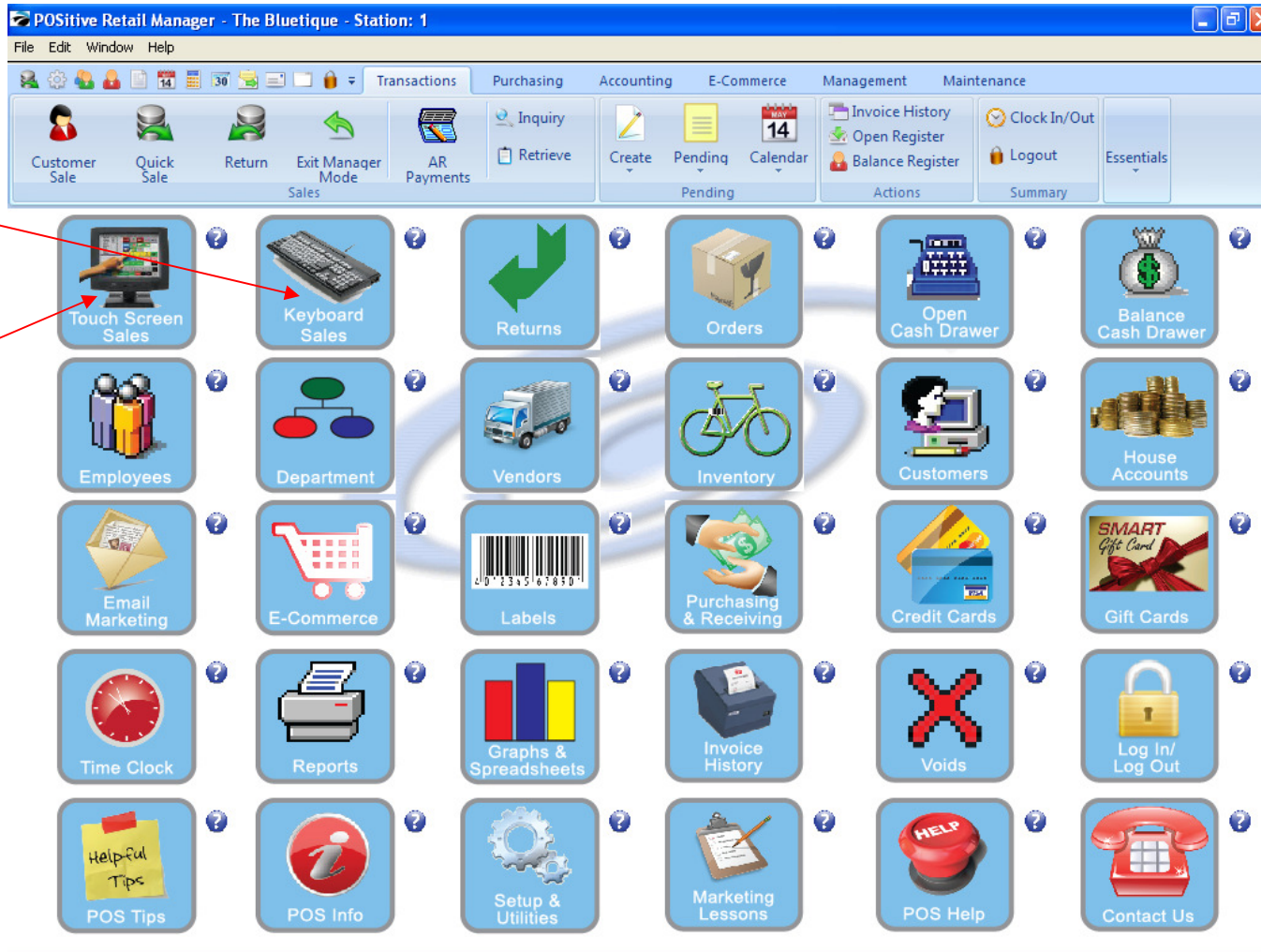
1



## PROMO MANAGER:

1. Highlight your Promo Item
2. Select **Promo Pricing** under the View Bar
3. You will see information regarding the Promo you are running
4. Select Close

# Inventory Promotions



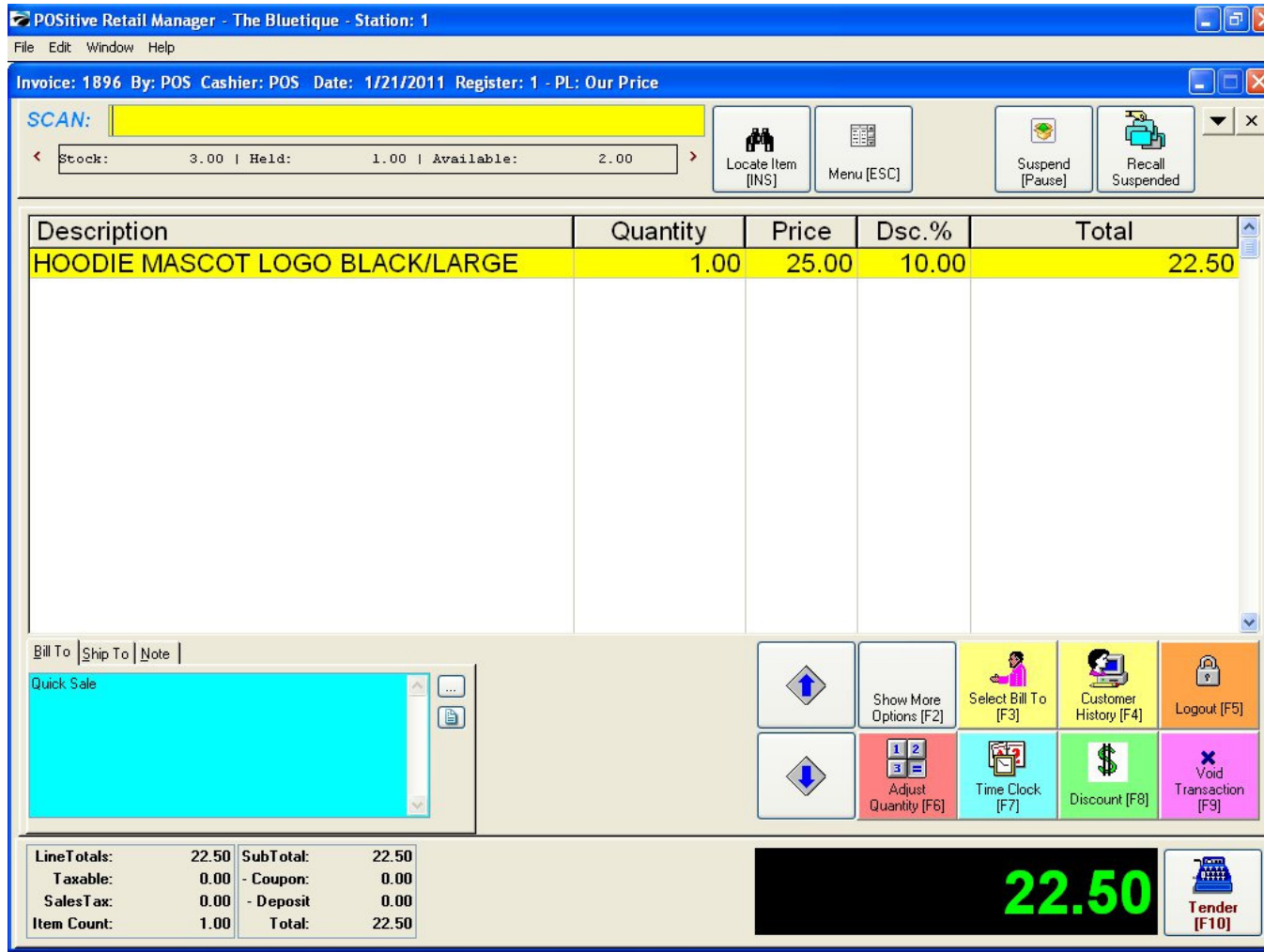
## IN MANAGER MODE:

### Go to Sales Screen:

1. If you are Keyboard Sales Select Keyboard Sales Button
2. If you are Touch Screen Sales Select Touch Screen Sales Button

# Inventory Promotions

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POSitive Retail Manager - The Bluetique - Station: 1

Invoice: 1896 By: POS Cashier: POS Date: 1/21/2011 Register: 1 - PL: Our Price

SCAN: [Yellow Field]

Stock: 3.00 | Held: 1.00 | Available: 2.00

Description	Quantity	Price	Dsc.%	Total
HOODIE MASCOT LOGO BLACK/LARGE	1.00	25.00	10.00	22.50

Bill To | Ship To | Note |

Quick Sale [Cyan Field]

LineTotals: 22.50 SubTotal: 22.50  
Taxable: 0.00 - Coupon: 0.00  
SalesTax: 0.00 - Deposit: 0.00  
Item Count: 1.00 Total: 22.50

22.50

Tender [F10]

Keyboard Sales

IN KEYBOARD SALES MODE:

Your Promo Price will appear on the Sales Screen

⇒ During the date range that you selected. (\$22.50, Reg.: \$25.00)

# Inventory Promotions

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Invoice: 1898 By: POS Cashier: POS Date: 1/21/2011 Register: 1 - PL: Our Price

SKU	Description	Quantity	Price	Disc.	Total
✓ 012	HOODIE MASCOT LOGO BLACK/LARGE	1.00	25.00	10.00	22.50

Quick Sale

Line Totals:	22.50	Sub Total:	22.50
Taxable:	0.00	- Coupon:	0.00
Sales Tax:	0.00	- Deposit:	0.00
Item Count:	1.00	Total:	22.50

22.50



IN TOUCH SCREEN SALES MODE:

Your Promo Price will appear on the Sales Screen

⇒ During the date range that you selected. (\$22.50, Reg.: \$25.00)