Mix & Match Inventory

IN KEYBOARD SALES MODE:

To create mix & match inventory items, you must go to Manager Mode.

1. Select Show More Options Button (F2)
2. Select Manager Mode Button(F9)

(NOTE: Only Teachers & Managers will have access to Manager Mode)

Mix & Match Inventory

IN TOUCH SCREEN SALES MODE:

To create mix & match inventory items, you must go to Manager Mode.

1. Touch Manager Button
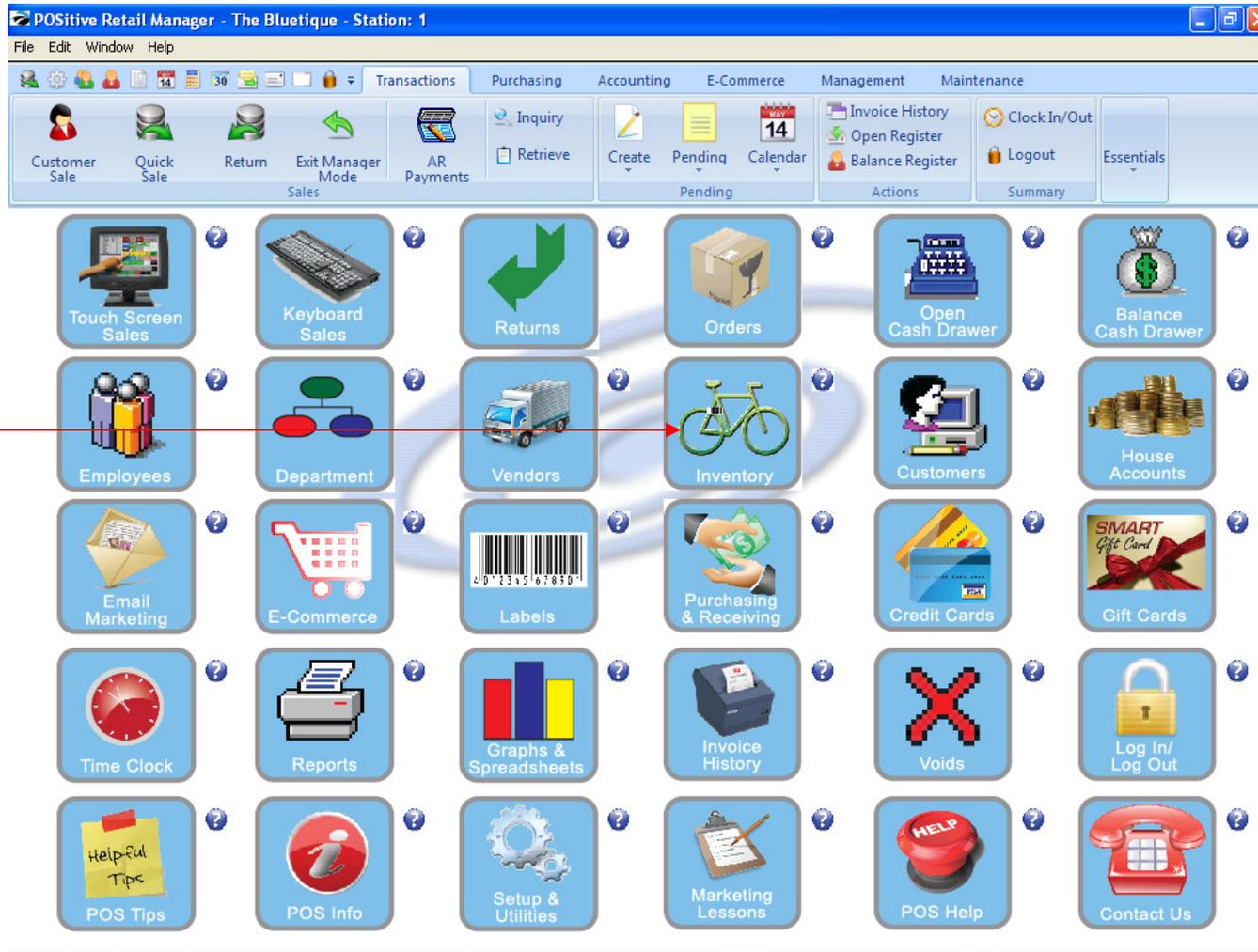
Mix & Match Inventory

ON MANAGER BUTTON SCREEN:
1. Select Manager Mode Button
(NOTE: Only Teachers & Managers will have access to Manager Mode)

Mix & Match Inventory

IN MANAGER MODE:
Go to Inventory Center
To create mix & match inventory items, go to INVENTORY
1. Select Inventory Button

Mix & Match Inventory

INVENTORY CENTER:

1. In the General Bar, Click Management
2. Click Mix & Match, under Managers Bar

Mix & Match Inventory

MIX & MATCH MANAGER:

In Mix & Match Manager, you can group items into a price family.
1. Click Add to define your price group
2. Click Edit to change a price group

Mix & Match Inventory

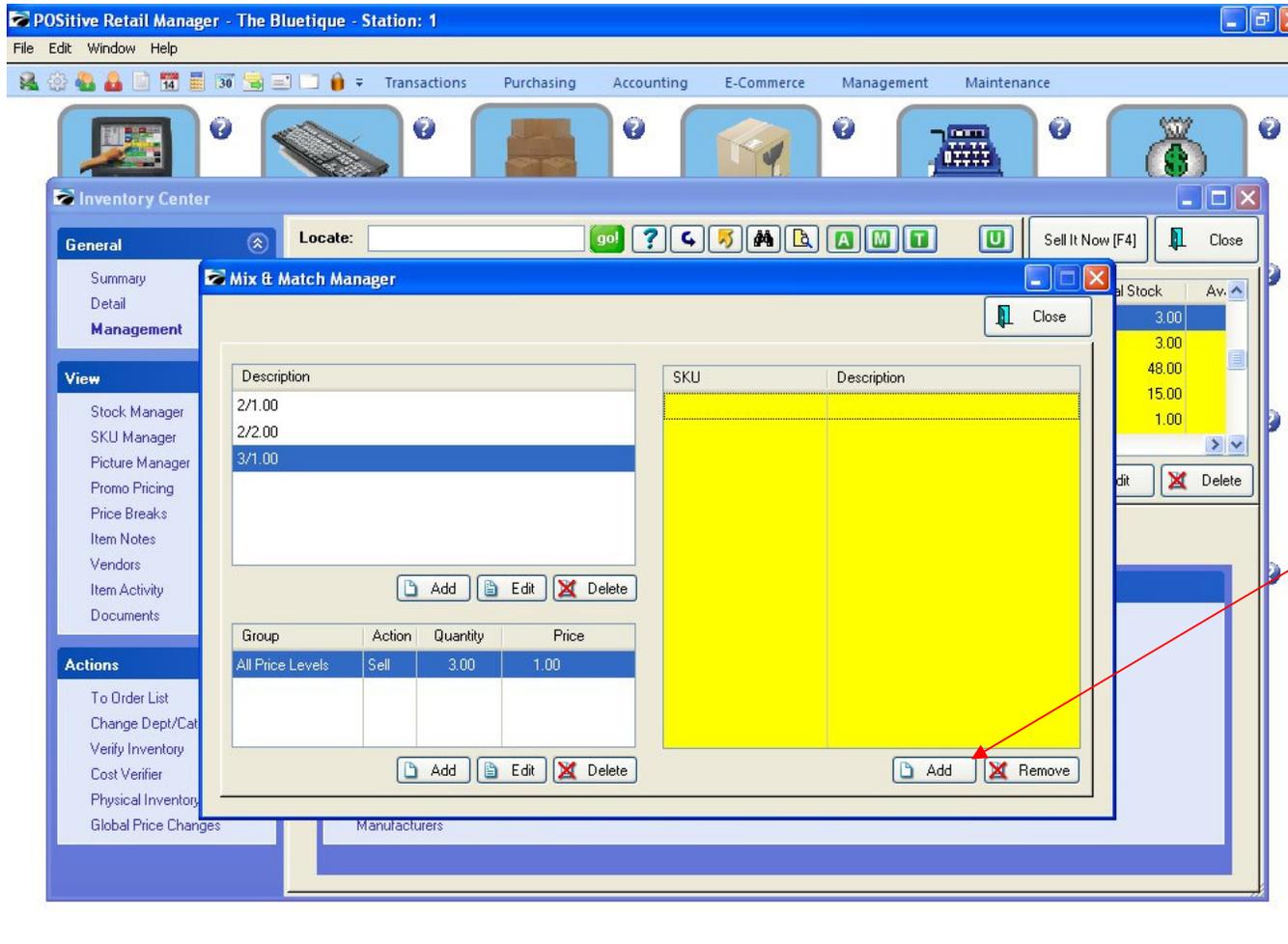## MIX & MATCH MANAGER:

Once you click Add, the price break form will appear…..

1. Insert your Price Group Name (2/$, 3/$, 4/$....)
2. Choose all Price Levels
3. Sell QTY is the threshold level (2, 3, 4, etc…) which triggers a group price
4. Insert Group Price (need decimal here)
5. Check box "Must purchase exact quantity to receive special pricing"
6. Click OK, to SAVE Price Group definition.

Mix & Match Inventory

MIX & MATCH MANAGER:
The Price Group has been saved (3/$1.00)
1. Click ADD to browse & insert (SKUs) Inv. Items
• It is best to scan the barcodes of items you wish to Price Group
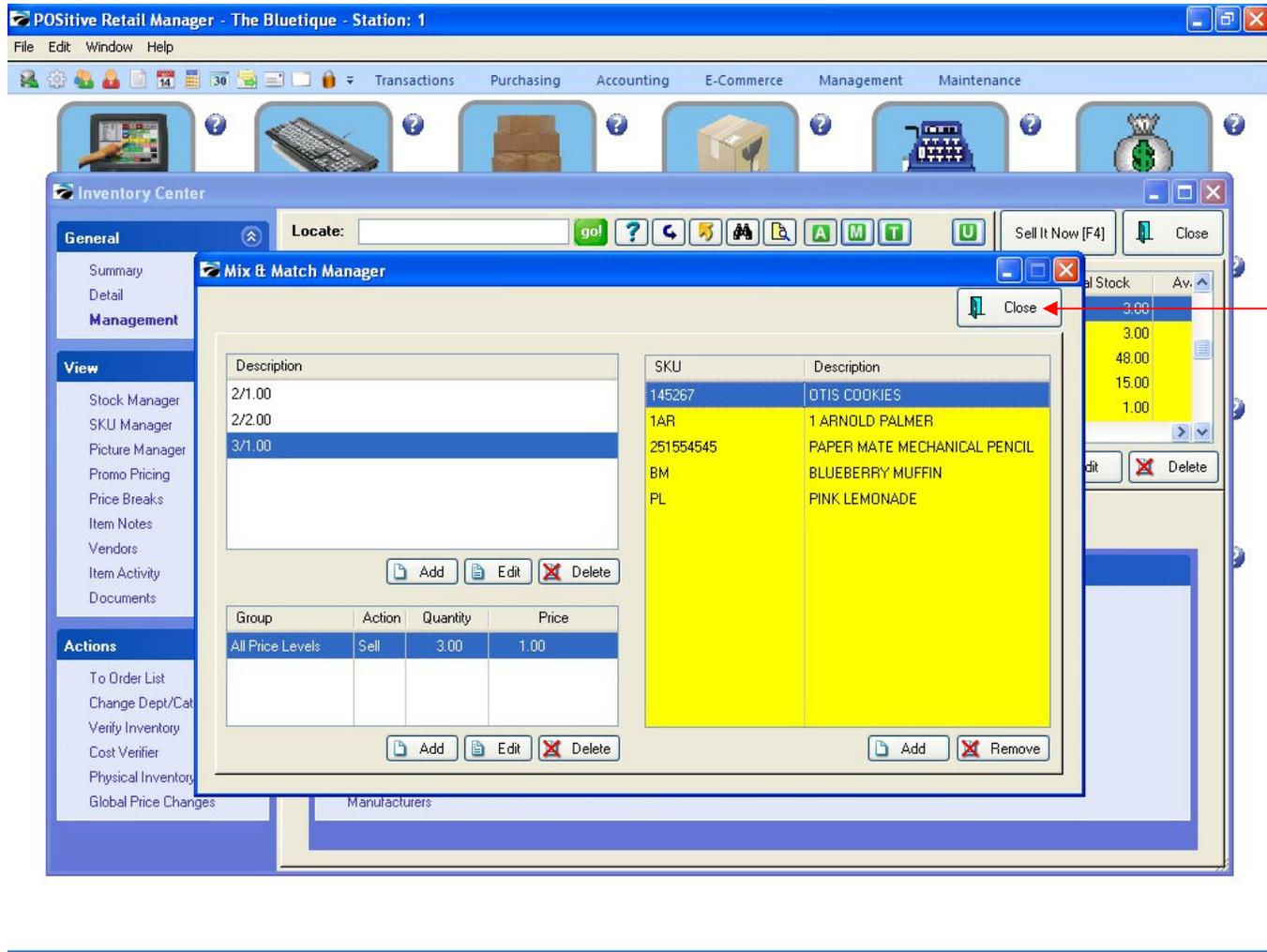
Mix & Match Inventory

MIX & MATCH MANAGER:

Upon clicking ADD, your Inventory List will appear

1. Before you scan the barcode , click the SKU column (Unless you wish to search by default)
2. Now, scan the barcode. Item will appear highlighted.
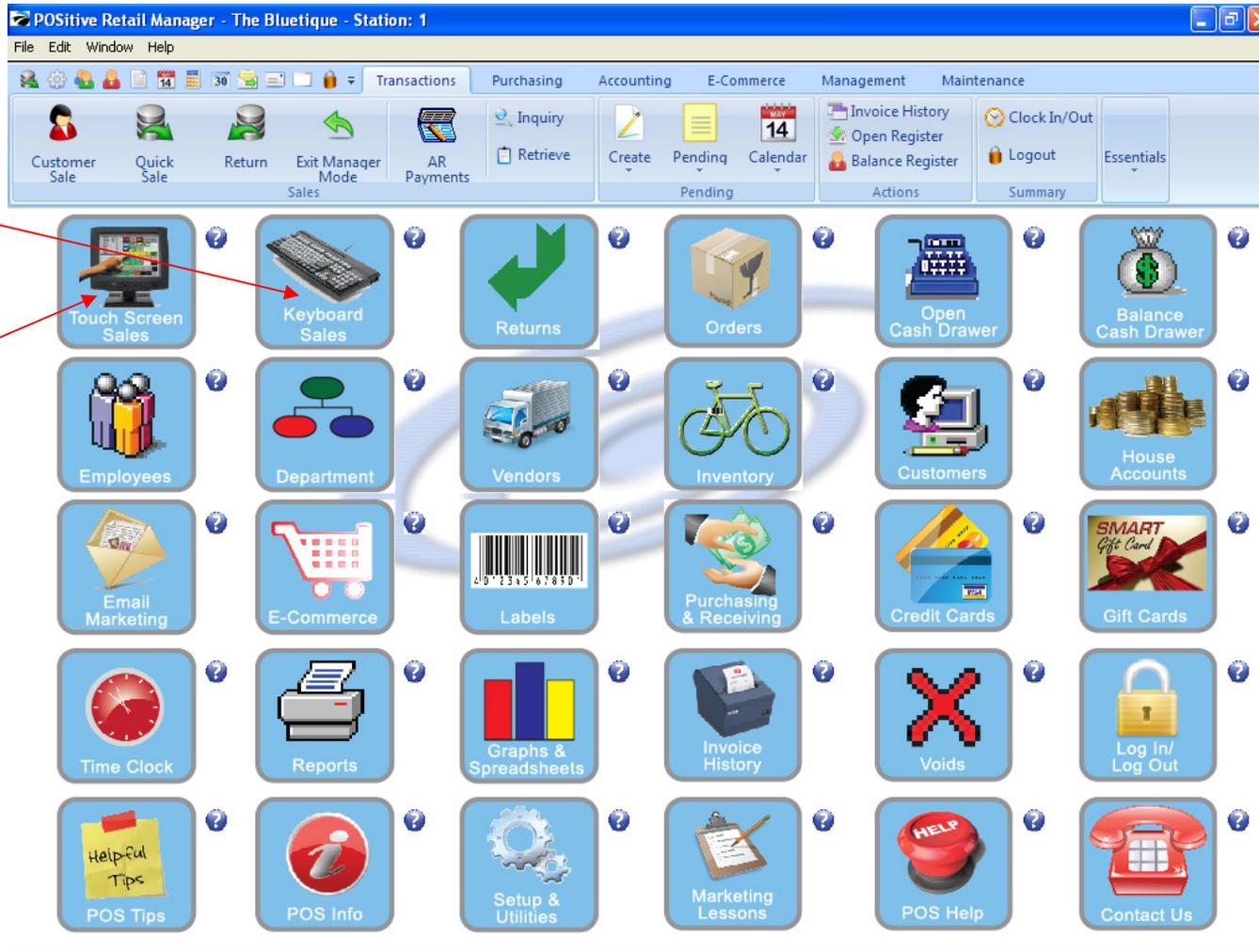3. Click the Select button to add this to your price group.

Mix & Match Inventory

MIX & MATCH MANAGER:

Here we have Price Grouped 5 items, so try these sales strategies:

- Cross-Merchandized Unlike Items. Display them together!
- Fast-Movers will help sell the Dogs! Make Price-Combo offers!
- Cashiers can encourage customers, "to buy one more and save"
- Mix-Match allows consumer to make independent, impulsive decisions!

1. Click CLOSE to save. *Let's test the results on a Sales Screen!*

Mix & Match Inventory

IN MANAGER MODE:

Go to Sales Screen:

1. If you are Keyboard Sales Select Keyboard Sales Button
2. If you are Touch Screen Sales Select Touch Screen Sales Button

Mix & Match Inventory

IN KEYBOARD SALES MODE:

Here we have inserted the same item 4 times.
• Note that the Price Group (3/1.00), will work in multiples of 3
• The odd QTY, will ring up at the reg. Price (.62/cents)
1. Provides a great opportunity for cashiers to sell more Quantities

Mix & Match Inventory

IN TOUCH SCREEN SALES MODE:

Here we have inserted the same item 4 times.
• Note that the Price Group (3/1.00), will work in multiples of 3
• The odd QTY, will ring up at the reg. Price (.62/cents)
1. Provides a great opportunity for cashiers to sell more Quantities

Mix & Match Inventory

IN KEYBOARD SALES MODE:

We have Mixed 4 items

• Mix & Match is a powerful sales tool.
• Remember, 3 out of 4 purchases are unplanned (impulsive).
• So suggest to the customer to buy more & save!

Mix & Match Inventory

IN TOUCH SCREEN SALES MODE:

We have Mixed 4 items

- Mix & Match is a powerful sales tool.
- Remember, 3 out of 4 purchases are unplanned (impulsive).
- So suggest to the customer to buy more & save!