

Mix & Match Inventory

1

POSitive Retail Manager - The Bluetique - Station: 1

File Edit Window Help

Invoice: 1373 By: POS Cashier: POS Date: 11/08/2010 Register: 1 - PL: Our Price

SCAN: [Yellow Field]

Locate Item [INS] Menu [ESC] Suspend [Pause] Recall Suspended

Description	Quantity	Price	Dsc.%	Total
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Bill To | Ship To | Note |

Quick Sale

↑ Show More Options [F2] ← Make AR Payment [F3] Return From Invoice [F4] Open Cash Drawer [F5]

↓ Exit Program [F6] Balance Register [F7] Show Slides [F8] Manager Mode [F9]

Line Totals: 0.00 Sub Total: 0.00
Taxable: 0.00 - Coupon: 0.00
Sales Tax: 0.00 - Deposit: 0.00
Item Count: 0.00 Total: 0.00

0.00 Tender [F10]

1 (points to Return From Invoice [F4])

2 (points to Manager Mode [F9])



IN KEYBOARD SALES MODE:

To create mix & match inventory items, you must go to Manager Mode.

1. Select Show More Options Button (F2)

2. Select Manager Mode Button(F9)

(NOTE: Only Teachers & Managers will have access to Manager Mode)

Mix & Match Inventory

2

Invoice: 1170 By: POS Cashier: POS Date: 10/11/2010 Register: 1 - PL: Our Price

SKU	Description	Quantity	Price	Disc.	Total
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Quick Sale

Line Totals:	0.00	Sub Total:	0.00
Taxable:	0.00	- Coupon:	0.00
Sales Tax:	0.00	- Deposit:	0.00
Item Count:	0.00	Total:	0.00

0.00

Manager



IN TOUCH SCREEN SALES MODE:

To create mix & match inventory items, you must go to Manager Mode.

1. Touch Manager Button

Mix & Match Inventory

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SKU	Description	Quantity	Price	Disc.	Total
-----	-------------	----------	-------	-------	-------

Line Totals:	0.00	Sub Total:	0.00
Taxable:	0.00	- Coupon:	0.00
Sales Tax:	0.00	- Deposit:	0.00
Item Count:	0.00	Total:	0.00

Cursor Down Cursor Up

0.00

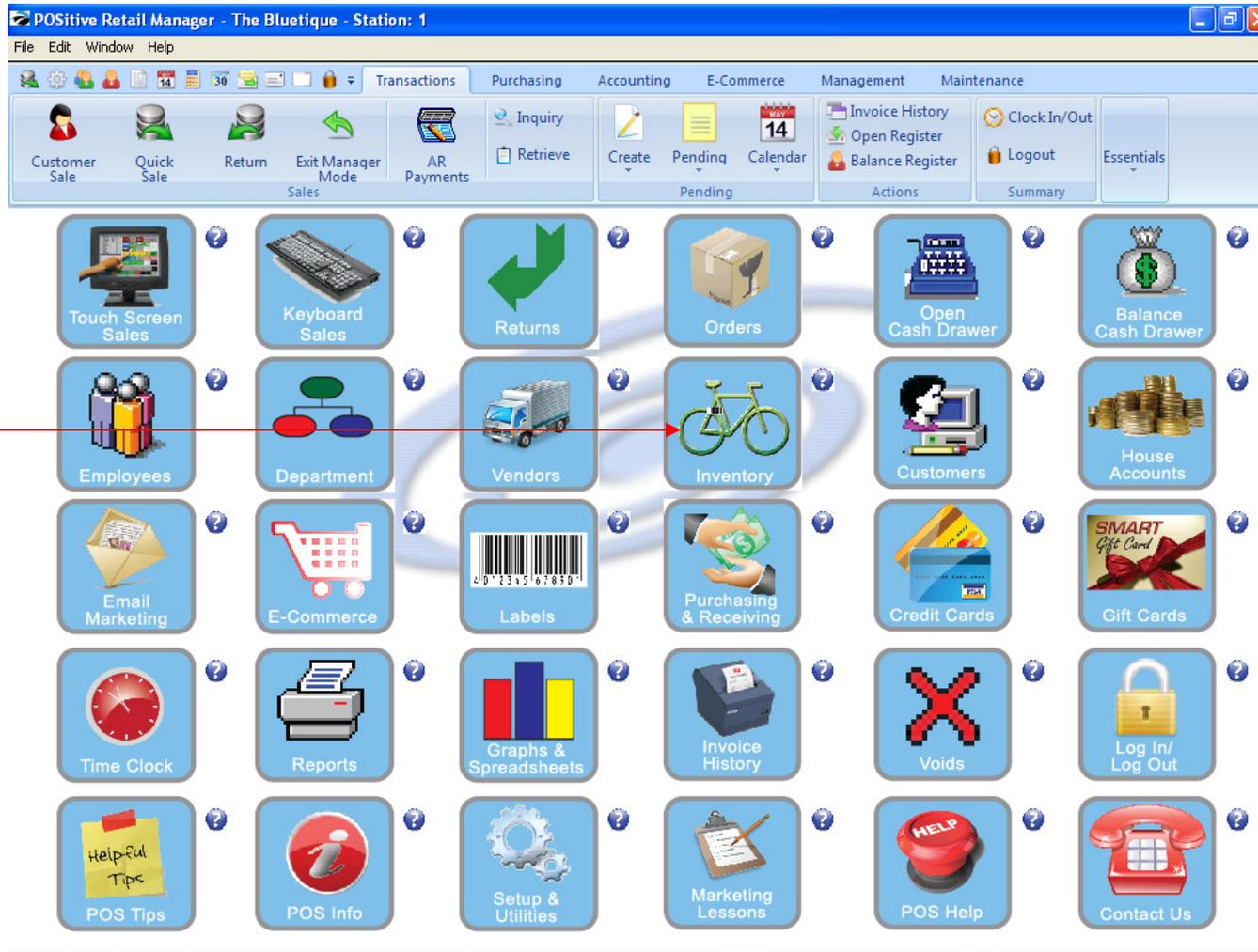


ON MANAGER BUTTON SCREEN:

1. Select Manager Mode Button

(NOTE: Only Teachers & Managers will have access to Manager Mode)

Mix & Match Inventory



IN MANAGER MODE:

Go to Inventory Center

To create mix & match inventory items, go to **INVENTORY**

1. Select Inventory Button

Mix & Match Inventory

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POSITIVE Retail Manager - The Bluetique - Station: 1

File Edit Window Help

Transactions Purchasing Accounting E-Commerce Management Maintenance

Inventory Center

General

- Summary
- Detail
- Management**

View

- Stock Manager
- SKU Manager
- Picture Manager
- Promo Pricing
- Price Breaks
- Item Notes
- Vendors
- Item Activity
- Documents

Actions

- To Order List
- Change Dept/Catg
- Verify Inventory
- Cost Verifier
- Physical Inventory
- Global Price Changes

Locate: [input] go! ? [back] [forward] [print] [refresh] [A] [M] [T] [U] Sell It Now [F4] Close

T	SKU	Description	Our Price	Reg. Price	Total Stock	Av.
<input type="checkbox"/>	012	HOODIE MASCOT LOGO BLACK/LARGE	25.00	25.00	3.00	
<input type="checkbox"/>	013	HOODIE MASCOT LOGO BLACK/XLARGE	25.00	25.00	3.00	
<input type="checkbox"/>	0145111	BULK ITEM TEST	0.50	0.50	48.00	
<input type="checkbox"/>	05JHBXL	JANSPORT HOODIES BLUE/XLARGE	20.00	20.00	15.00	
<input type="checkbox"/>	05JHGL	JANSPORT HOODIE GREEN/LARGE	20.00	20.00	1.00	

Showing All Departments
Showing All Categories

Copy Add Edit Delete

Managers

- Dept/Categories
- Coupons
- Promos
- Used Items
- Mix & Match**
- Serial Numbers
- Matrix Definitions
- Deleted Items
- Manufacturers



INVENTORY CENTER:

1. In the General Bar, Click Management
2. Click Mix & Match, under Managers Bar

Mix & Match Inventory

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The screenshot displays the 'Inventory Center' window within the 'POSitive Retail Manager - The Bluetique - Station: 1' application. The 'Mix & Match Manager' sub-window is active, showing a list of items with a yellow highlight on the first two rows. The 'Add' button is highlighted with a red arrow labeled '1', and the 'Edit' button is highlighted with a red arrow labeled '2'. A table at the bottom of the window shows the following data:

Group	Action	Quantity	Price
All Price Levels	Sell	2.00	1.00

A bicycle icon labeled 'Inventory' is positioned to the left of the screenshot.

MIX & MATCH MANAGER:

In Mix & Match Manager, you can group items into a price family.

1. Click Add to define your price group
2. Click Edit to change a price group

Mix & Match Inventory

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1. Description field in Price Break Form

2. Price Level dropdown menu

3. Sell This Quantity field

4. For This Price field

5. Must purchase exact Quantity to receive special pricing checkbox

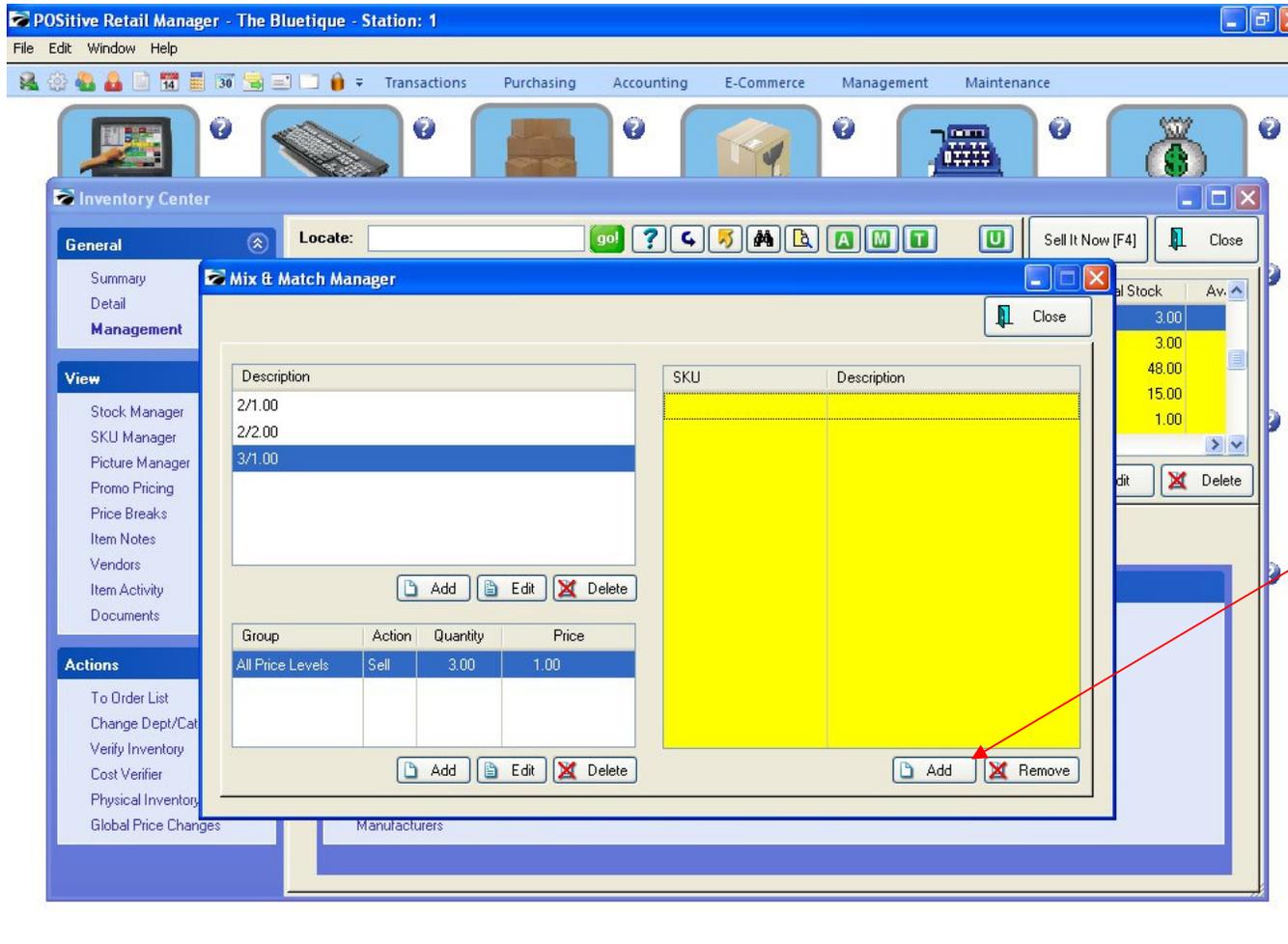
6. OK (F10) button

MIX & MATCH MANAGER:

Once you click Add, the price break form will appear.....

1. Insert your Price Group Name (2/\$, 3/\$, 4/\$....)
2. Choose all Price Levels
3. Sell QTY is the threshold level (2, 3, 4, etc...) which triggers a group price
4. Insert Group Price (need decimal here)
5. Check box "Must purchase exact quantity to receive special pricing"
6. Click OK, to SAVE Price Group definition.

Mix & Match Inventory



The screenshot shows the 'Inventory Center' window with the 'Mix & Match Manager' sub-window open. The 'Mix & Match Manager' window has a 'Description' field with the following items:

Description	SKU	Description
2/1.00		
2/2.00		
3/1.00		

Below the list is a table showing the current price group:

Group	Action	Quantity	Price
All Price Levels	Sell	3.00	1.00

A red arrow points to the 'Add' button in the bottom right corner of the 'Mix & Match Manager' window, with the number '1' next to it.



MIX & MATCH MANAGER:

The Price Group has been saved (3/\$1.00)

1. Click **ADD** to browse & insert (SKUs) Inv. Items

- It is best to scan the barcodes of items you wish to Price Group

Mix & Match Inventory



POSitive Retail Manager - The Bluetique - Station: 1

File Edit Window Help

Transactions Purchasing Accounting E-Commerce Management Maintenance

Inventory Center

General

Summary
Detail
Management

View

Stock Manager
SKU Manager
Picture Manager
Promo Pricing
Price Breaks
Item Notes
Vendors
Item Activity
Documents

Actions

To Order List
Change Dept/Cat
Verify Inventory
Cost Verifier
Physical Inventory
Global Price Changes

Locate Item

Locate: OTIS

go! ?

Select Cancel

SKU	Description	Price	Available
<input type="checkbox"/> 145267	OTIS COOKIES	0.62	20.00
<input type="checkbox"/> 145268	OTIS COOKIES	0.62	0.00
<input type="checkbox"/> 251554545	PAPER MATE MECHANICAL PENCIL	0.75	142.00
<input type="checkbox"/> PL	PINK LEMONADE	1.00	0.00
<input type="checkbox"/> FF	SCHOOL SUPPLY MISC	0.00	n/a

Tag/UnTag Tag All Untag All

A M T C U

OTIS COOKIES
Department: CANDY
Category: Gum

Current Promos:
None

Show In Stock Only Department: Showing All Departments
 Show Inactive Only Category: Showing All Categories

Add Edit More Detail

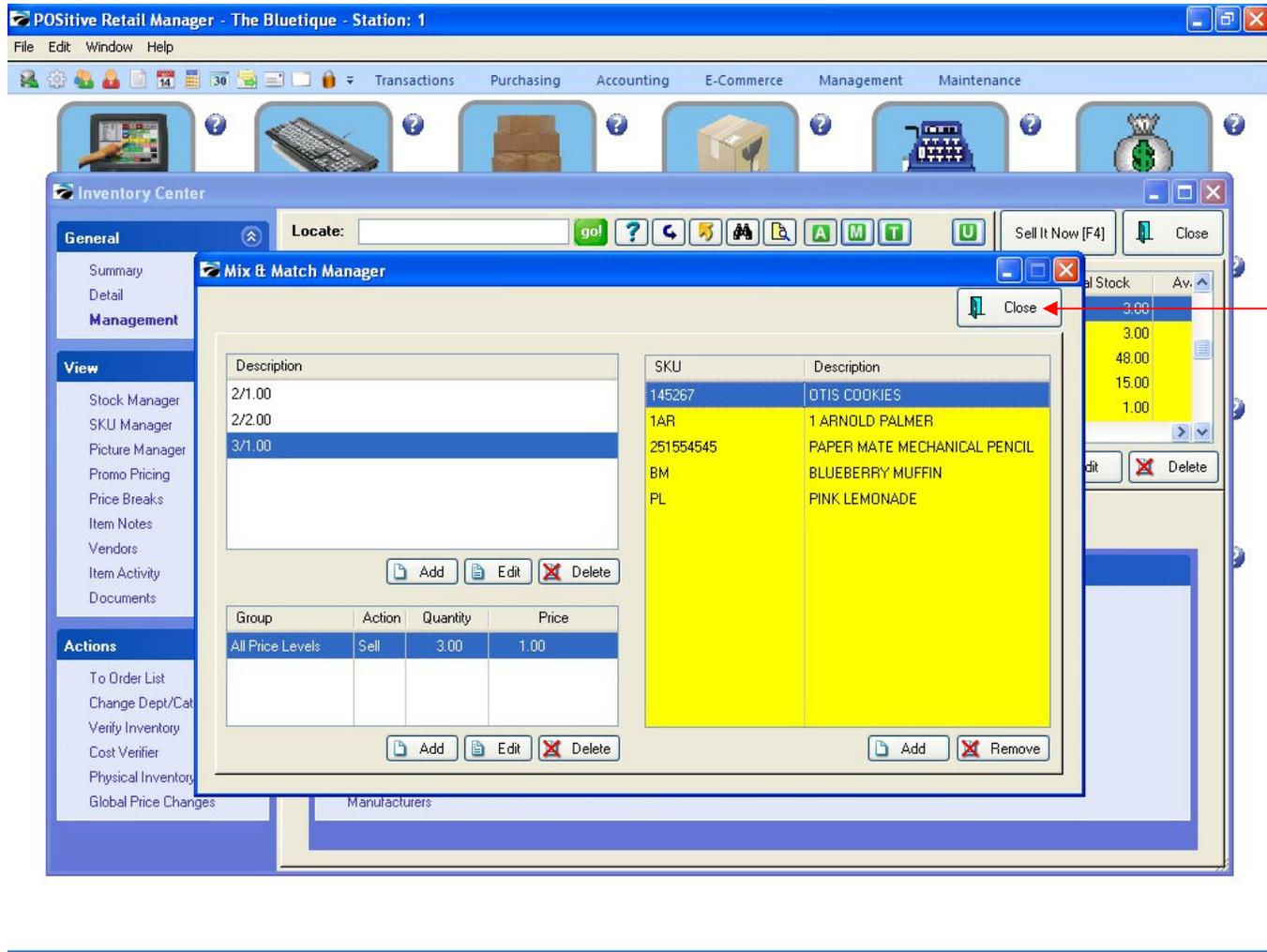
3

MIX & MATCH MANAGER:

Upon clicking ADD, your Inventory List will appear

1. Before you scan the barcode, click the SKU column (Unless you wish to search by default)
2. Now, scan the barcode. Item will appear highlighted.
3. Click the Select button to add this to your price group.

Mix & Match Inventory



The screenshot shows the 'Inventory Center' window with the 'Mix & Match Manager' sub-window open. The 'Mix & Match Manager' window has a 'Close' button in its top right corner, which is highlighted by a red arrow and the number '1'. The window displays a list of items with their SKUs and descriptions, and a table of price levels.

SKU	Description
145267	OTIS COOKIES
1AR	1 ARNOLD PALMER
251554545	PAPER MATE MECHANICAL PENCIL
BM	BLUEBERRY MUFFIN
PL	PINK LEMONADE

Group	Action	Quantity	Price
All Price Levels	Sell	3.00	1.00



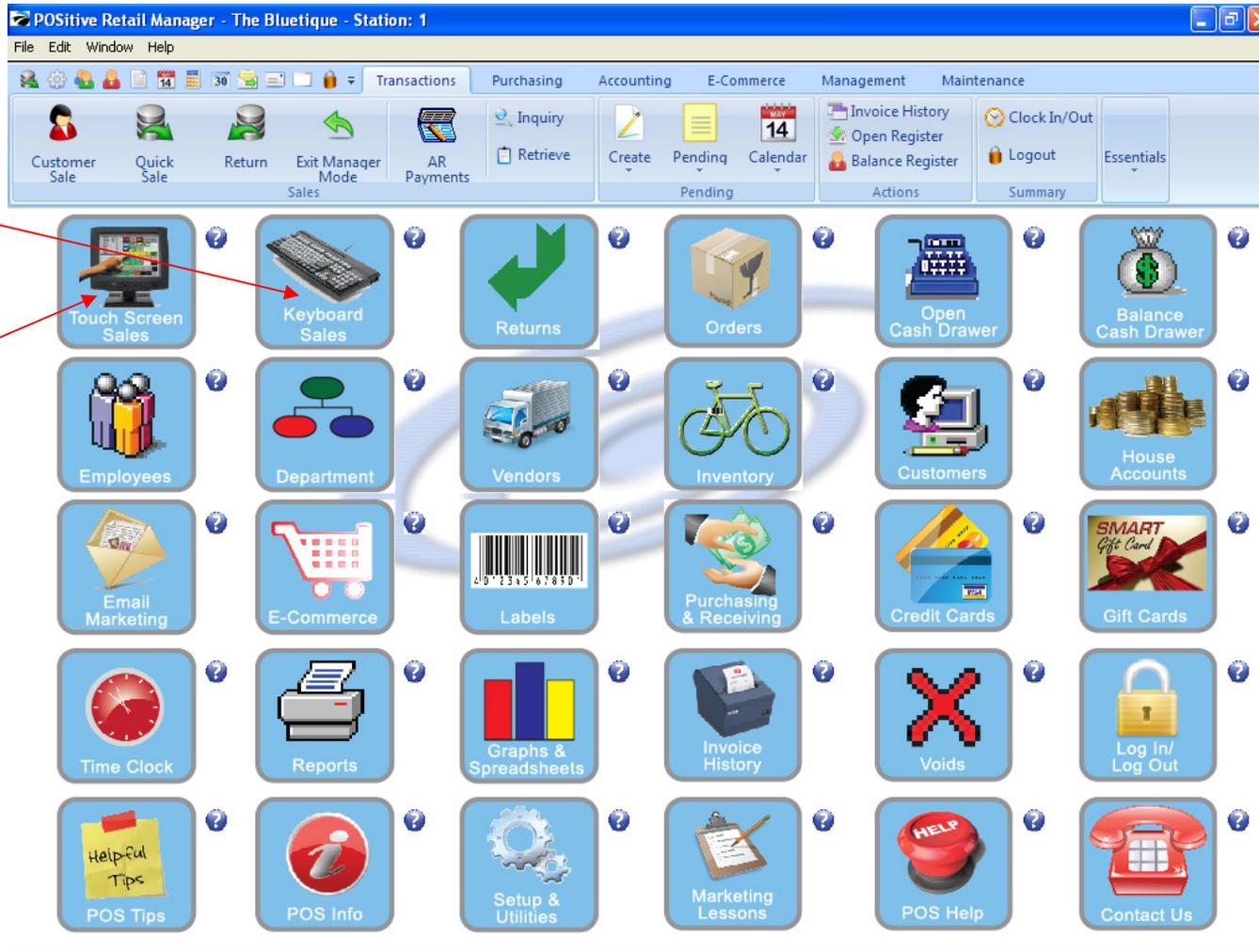
MIX & MATCH MANAGER:

Here we have Price Grouped 5 items, so try these sales strategies:

- **Cross-Merchandized Unlike Items. Display them together!**
- **Fast-Movers will help sell the Dogs! Make Price-Combo offers!**
- **Cashiers can encourage customers, “to buy one more and save”**
- **Mix-Match allows consumer to make independent, impulsive decisions!**

1. Click **CLOSE** to save. *Let's test the results on a Sales Screen!*

Mix & Match Inventory



IN MANAGER MODE:

Go to Sales Screen:

1. If you are Keyboard Sales Select Keyboard Sales Button
2. If you are Touch Screen Sales Select Touch Screen Sales Button

Mix & Match Inventory

POSitive Retail Manager - The Bluetique - Station: 1

File Edit Window Help

Invoice: 1895 By: POS Cashier: POS Date: 1/21/2011 Register: 1 - PL: Our Price

SCAN:

Stock: 20.00 | Held: 4.00 | Available: 16.00

Locate Item [INS] Menu [ESC] Suspend [Pause] Recall Suspended

Description	Quantity	Price	Dsc.%	Total
OTIS COOKIES	1.00	1@0.33	0.00	0.33
OTIS COOKIES	1.00	1@0.33	0.00	0.33
OTIS COOKIES	1.00	1@0.34	0.00	0.34
OTIS COOKIES	1.00	0.62	0.00	0.62

Bill To | Ship To | Note |

Quick Sale

Show More Options [F2] Select Bill To [F3] Customer History [F4] Logout [F5]

Adjust Quantity [F6] Time Clock [F7] Discount [F8] Void Transaction [F9]

LineTotals:	1.62	SubTotal:	1.62
Taxable:	0.00	- Coupon:	0.00
SalesTax:	0.00	- Deposit:	0.00
Item Count:	4.00	Total:	1.62

1.62 Tender [F10]



IN KEYBOARD SALES MODE:

Here we have inserted the same item 4 times.

- Note that the Price Group (3/1.00), will work in multiples of 3
- The odd QTY, will ring up at the reg. Price (.62/cents)

1. Provides a great opportunity for cashiers to sell more Quantities

Mix & Match Inventory

Invoice: 1894 By: POS Cashier: POS Date: 1/21/2011 Register: 1 - PL: Our Price

SKU	Description	Quantity	Price	Disc.	Total
145267	OTIS COOKIES	3.00	3@1.00	0.00	1.00
145267	OTIS COOKIES	1.00	0.62	0.00	0.62

Quick Sale

Line Totals:	1.62	SubTotal:	1.62
Taxable:	0.00	- Coupon:	0.00
Sales Tax:	0.00	- Deposit:	0.00
Item Count:	4.00	Total:	1.62

1.62



IN TOUCH SCREEN SALES MODE:

Here we have inserted the same item 4 times.

- Note that the Price Group (3/1.00), will work in multiples of 3
- The odd QTY, will ring up at the reg. Price (.62/cents)

1. Provides a great opportunity for cashiers to sell more Quantities

Mix & Match Inventory

POSitive Retail Manager - The Bluetique - Station: 1

File Edit Window Help

Invoice: 1891 By: POS Cashier: POS Date: 1/21/2011 Register: 1 - PL: Our Price

SCAN:

Stock: 0.00 | Held: 0.00 | Available: 0.00

Locate Item [INS] Menu [ESC] Suspend [Pause] Recall Suspended

Description	Quantity	Price	Dsc.%	Total
OTIS COOKIES	1.00	1@0.33	0.00	0.33
BLUEBERRY MUFFIN	1.00	1@0.33	0.00	0.33
PINK LEMONADE	1.00	1@0.34	0.00	0.34
1 ARNOLD PALMER	1.00	1.00	0.00	1.00

Bill To | Ship To | Note |

Quick Sale

Show More Options [F2] Select Bill To [F3] Customer History [F4] Logout [F5]

Adjust Quantity [F6] Time Clock [F7] Discount [F8] Void Transaction [F9]

LineTotals:	2.00	SubTotal:	2.00
Taxable:	0.00	- Coupon:	0.00
SalesTax:	0.00	- Deposit:	0.00
Item Count:	4.00	Total:	2.00

2.00

Tender [F10]



IN KEYBOARD SALES MODE:

We have Mixed 4 items

- Mix & Match is a powerful sales tool.
- Remember, 3 out of 4 purchases are unplanned (impulsive).
- So suggest to the customer to buy more & save!

Mix & Match Inventory

Invoice: 1894 By: POS Cashier: POS Date: 1/21/2011 Register: 1 - PL: Our Price

SKU	Description	Quantity	Price	Disc.	Total
145267	OTIS COOKIES	3.00	3@1.00	0.00	1.00
145267	OTIS COOKIES	1.00	0.62	0.00	0.62

Quick Sale

Line Totals:	1.62	SubTotal:	1.62
Taxable:	0.00	- Coupon:	0.00
Sales Tax:	0.00	- Deposit:	0.00
Item Count:	4.00	Total:	1.62

Touch Screen Sales

1.62

IN TOUCH SCREEN SALES MODE:

We have Mixed 4 items

- Mix & Match is a powerful sales tool.
- Remember, 3 out of 4 purchases are unplanned (impulsive).
- So suggest to the customer to buy more & save!